



International Textiles Ltd.

# WELCOME PACKAGE

Bringing You Our World of Fabrics

[www.internationaltextiles.ca](http://www.internationaltextiles.ca)

**International Textiles Ltd.**

8811 Beckwith Rd., Richmond, BC V6X 1V4

Toll Free: 1-800-801-6824

Fax: 1-604-270-7598

sales@internationaltextiles.ca

[www.internationaltextiles.ca](http://www.internationaltextiles.ca)



**Content**

Welcome to our New Clients! ..... 3

Account Application..... 4

Wholesale Account Requirements ..... 5

Payment Options ..... 6

New Client Questionnaire..... 7

Supplier Information ..... 8

Sales Representatives ..... 10

Customer Service..... 11

ORDER FORM..... 12

## **International Textiles Ltd.**

8811 Beckwith Rd., Richmond, BC V6X 1V4

Toll Free: 1-800-801-6824

Fax: 1-604-270-7598

[sales@internationaltextiles.ca](mailto:sales@internationaltextiles.ca)

[www.internationaltextiles.ca](http://www.internationaltextiles.ca)



## **Welcome to International Textiles Ltd!**

International Textiles Ltd. is a Canadian company with more than 60 years of experience in the textile industry; our standing within the textile community is one of excellent quality and service. We are a family business committed to maintaining strong customer relationships while providing the best fabrics at the most competitive prices. Here at International Textiles Ltd., we sell a variety of fabrics such as cottons, flannels, batiks, fleece, home decor, pre-cuts, and indigenous prints.

We are excited that you are thinking of becoming one of our valued customers and we hope that the following introductory package will answer all your questions. Our sales team across Canada will also be available to answer any further questions and provide personalized suggestions and recommendations. As a family company, we understand the challenges faced by businesses like yours and we are here to inspire you by offering an incredible fabric selection and advice on upcoming trends and new arrivals that will help keep your business thriving.

International Textiles Ltd. is a wholesale company, we sell exclusively to independent fabric stores and small manufacturers across Canada. To open an account with us, we require an opening minimum order of \$2,500.00 on all new accounts. This amount must be paid in full prior to shipping. Additionally, a minimum yearly purchase of \$10,000 is required to keep the account open; otherwise, it will be closed. We currently accept payments by cheque, credit cards, Visa/Mastercard debit, direct deposit, and e-transfers. Please contact [sales@internationaltextiles.ca](mailto:sales@internationaltextiles.ca) for more information about methods of payment.

*Upon placing your first order, you will need to complete the following information:*

- Account Application Form (see p. 4)
- Wholesale Account Requirements (See p. 5)
- Payment by Credit Card - *if applicable* (see p. 6)
- New Client Questionnaire (see p. 7)

Once these forms are completed, we invite you to send them to us by email to: [sales@internationaltextiles.ca](mailto:sales@internationaltextiles.ca) or by fax to: 1-604-270-7598. Once our sales team receives the above-mentioned forms, our Sales Representative from your area will contact you and arrange a meeting to discuss all our current offerings. In the meanwhile, you may also consult our current catalogues online at <https://www.internationaltextiles.ca/category/current-collections/>

If we can be of any further assistance to you, please contact us by phone or email and we will gladly answer your questions and concerns.

We look forward to establishing a strong business relation with you and wish you all the best.

*The International Textiles Ltd. Family*

**International Textiles Ltd.**

8811 Beckwith Rd., Richmond, BC V6X 1V4

Toll Free: 1-800-801-6824

Fax: 1-604-270-7598

sales@internationaltextiles.ca

[www.internationaltextiles.ca](http://www.internationaltextiles.ca)



**Account Application**

**Store Name:** \_\_\_\_\_

**Name(s) of Owners:** \_\_\_\_\_

**Business Provincial Tax Number:** \_\_\_\_\_

<b>INTERNAL USE ONLY</b>	
<input type="checkbox"/>	<b>APPROVED</b>
<input type="checkbox"/>	<b>NOT APPROVED</b>
DATE: ___/___/___	

**Billing Address:**

Street:

\_\_\_\_\_  
\_\_\_\_\_

City: \_\_\_\_\_

Postal Code: \_\_\_\_\_

**Shipping Address:**

Street:

\_\_\_\_\_  
\_\_\_\_\_

City: \_\_\_\_\_

Postal Code: \_\_\_\_\_

**Phone:** (\_\_\_\_) \_\_\_\_\_

**Fax:** (\_\_\_\_) \_\_\_\_\_

**Mobile:** (\_\_\_\_) \_\_\_\_\_

**Email:** \_\_\_\_\_

**Home Address:**

Street:

\_\_\_\_\_

City: \_\_\_\_\_

Postal Code: \_\_\_\_\_

**Home Phone:** (\_\_\_\_) \_\_\_\_\_

**International Textiles Ltd.**

8811 Beckwith Rd., Richmond, BC V6X 1V4

Toll Free: 1-800-801-6824

Fax: 1-604-270-7598

sales@internationaltextiles.ca

[www.internationaltextiles.ca](http://www.internationaltextiles.ca)



**Wholesale Account Requirements**

At International Textiles Ltd, we're excited for the opportunity to support your business. To ensure a smooth partnership and clear communication, we've outlined a few key requirements for all wholesale accounts. Please review the information below carefully and sign this page at the end to confirm your understanding.

**Minimum First Order and Annual Purchase Requirement**

A minimum order of \$2,500 is required for your first purchase.

A minimum yearly purchase of \$10,000 is required to keep your account active.

**Timing of First Order**

You must place your first order at least one month after submitting your application.

If this timing needs to be adjusted, please contact us at 1-800-801-6824 to confirm your schedule and verify if the minimum amount has changed.

**Payment Terms**

New accounts must paid orders in full prior to shipping—no credit terms apply.

Orders will be held for a maximum of 3 days after our first payment reminder. If payment is not received within that time, the order will be canceled, and your account may be closed.

**Accepted Payment Methods**

We accept direct deposit, e-transfer, or credit card (Visa or MasterCard).

A 2.4% fee applies to credit card payments.

For e-transfer or direct deposit details, please contact us at 1-800-801-6824.

**Indigenous Businesses**

If you are an Indigenous-owned business and plan to use your Status Card, please include a copy of both sides of the card with your application.

**Commercial References (\*Required):**

Name: _____ Address: _____ _____ Phone: _____ (____) _____ Other: _____	Name: _____ Address: _____ _____ Phone: _____ (____) _____ Other: _____	Name: _____ Address: _____ _____ Phone: _____ (____) _____ Other: _____
--	--	--

Signature Required\*

SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_ / \_\_\_\_ / \_\_\_\_

**International Textiles Ltd.**

8811 Beckwith Rd., Richmond, BC V6X 1V4

Toll Free: 1-800-801-6824

Fax: 1-604-270-7598

sales@internationaltextiles.ca

[www.internationaltextiles.ca](http://www.internationaltextiles.ca)



**Payment Options**

International Textiles Ltd accepts Visa or MasterCard, e-transfer, and direct deposit. All credit card payments will incur a 2.4% fee on the total invoice. Please complete the required information below, and return it to us at your earliest convenience. If you are interested in paying by e-transfer or direct deposit, please contact [sales@internationaltextiles.ca](mailto:sales@internationaltextiles.ca) for more information.

Select your preferred payment option:

- Credit Card (2.4% fee)
- E-Transfer (no fee)
- Direct Deposit (no fee)

**Please call 1-800-801-6824 to provide payment details for e-transfer or direct deposit.**

**For Credit Card Payments**

Please select:

- For 1 order only
- For a period of 6 months
- For a period of 1 year
- Until further written notice

**Company Name:**

\_\_\_\_\_

**Customer Name:**

\_\_\_\_\_

**Credit Card Type:**

- Visa
- MasterCard

**Cardholder's Full Name:**

\_\_\_\_\_

**Credit Card Number:**

\_\_\_\_\_

Signature Required\*

SIGNATURE: \_\_\_\_\_ DATE: \_\_\_\_ / \_\_\_\_ / \_\_\_\_

**International Textiles Ltd.**

8811 Beckwith Rd., Richmond, BC V6X 1V4

Toll Free: 1-800-801-6824

Fax: 1-604-270-7598

sales@internationaltextiles.ca

[www.internationaltextiles.ca](http://www.internationaltextiles.ca)



**New Client Questionnaire**

**Type of Store:**

- Quilt Shop
- Arts & Crafts Supply Store (Brick & Mortar)
- Arts & Crafts Supply Store (Online)
- Other (Manufacturing/Etsy/Quilt Guild, etc.). Please specify: \_\_\_\_\_

**How did you hear about International Textiles?**

- Representative
- Friend/Acquaintance
- Online
- Sewing group
- Business group/association
- Other: \_\_\_\_\_

**What types/styles of fabric are you most interested in? Check all that apply.**

- Quilting Cotton
- Fleece
- Flannel
- Batik
- Canvas/Knit
- Traditional
- Vintage-inspired
- Modern/Geometrical
- Abstract Prints
- Blenders & Solids
- Licensed characters (ex.: Disney)
- Seasonal/Holidays
- Home Decor
- Other: \_\_\_\_\_

**What is the best way to communicate with you?**

- Store Telephone \_\_\_\_\_
- Cell Phone \_\_\_\_\_
- Email \_\_\_\_\_
- Fax \_\_\_\_\_

**Online Presence (please specify username or link when applicable):**

- Website: \_\_\_\_\_
- Facebook: \_\_\_\_\_
- Twitter: \_\_\_\_\_
- Pinterest: \_\_\_\_\_
- Instagram: \_\_\_\_\_
- Not online

**Would you like to receive our newsletters to be informed of our latest fabrics, feature in-stock items, promotions, business tips and special features?**

- Yes! I would love to hear from you! Email: \_\_\_\_\_
- No. I don't have time for this right now.

## International Textiles Ltd.

8811 Beckwith Rd., Richmond, BC V6X 1V4

Toll Free: 1-800-801-6824

Fax: 1-604-270-7598






sales@internationaltextiles.ca

[www.internationaltextiles.ca](http://www.internationaltextiles.ca)



## Supplier Information

International Textiles Ltd. carries only the highest quality and most popular products from the best suppliers!

	<p>Our quilting fabrics are among the best in the industry, using rich exquisite colors with traditional to modern motifs. <a href="http://anthologyfabrics.com">http://anthologyfabrics.com</a></p>
	<p>Baum Textile Mills is a producer of the finest quality fabrics for the home sewing industry. Building a distinguished reputation for the finest fleeces and flannels on the market, <a href="https://www.baumtextilemills.com">https://www.baumtextilemills.com</a></p>
	<p>Our design staff, headed by Elizabeth, is gifted in discovering talented artists whose work has never before been presented on cloth. Skillful adaptation of their artwork into screen printed images is at the core of the popularity of Elizabeth's prints. <a href="https://elizabethsstudio.net/">https://elizabethsstudio.net/</a></p>
	<p>Itex is our signature brand, showcasing exquisite indigenous fabrics. We've collaborated with talented indigenous artists from across Canada to create stunning, authentic fabric collections. Discover our beautiful collections at <a href="#">Itex Portfolio</a>.</p>
	<p>P&amp;B is known for its quality of fabrics, and for a wide variety of basics, traditional, contemporary and children's fabrics. <a href="https://www.pbtex.com/">https://www.pbtex.com/</a></p>

**International Textiles Ltd.**

8811 Beckwith Rd., Richmond, BC V6X 1V4

Toll Free: 1-800-801-6824




Fax: 1-604-270-7598

sales@internationaltextiles.ca

[www.internationaltextiles.ca](http://www.internationaltextiles.ca)



**Supplier Information (continued)**

	<p>Quilting Treasures designs and produces high quality fabrics and offer the latest trends in both pattern and color as well as a wide variety of fabric designs to satisfy everyone's creative needs. QT Basics also offers a huge assortment of blenders and basics. <a href="https://www.qtfabrics.com/">https://www.qtfabrics.com/</a></p>
	<p>Riley Blake Designs recognizes the need for exciting new prints and offers a more sophisticated style for fashion-forward sewists. Inspired by local and international artists, they design fabric lines with vintage sensibilities and modern attitude. <a href="https://www.rileyblakedesigns.com/">https://www.rileyblakedesigns.com/</a></p>
	<p>Windham Fabrics has become a leader in the marketplace. Known for its authentic reproductions of antique fabrics, Windham also offers florals, textures, retro and many other contemporary fabric collections. <a href="https://windhamfabrics.net/">https://windhamfabrics.net/</a></p>

## **International Textiles Ltd.**

8811 Beckwith Rd., Richmond, BC V6X 1V4

Toll Free: 1-800-801-6824

Fax: 1-604-270-7598

sales@internationaltextiles.ca

[www.internationaltextiles.ca](http://www.internationaltextiles.ca)



## **Sales Representatives**

Our friendly team of sales representatives from all across Canada will be happy to assist you with your orders, inform you of our latest products and guide your purchasing experience!

### **British Columbia**

*All Regions*

Peter Daoussis

Cell: 1 (778) 222-1959

[peterdaoussis@msn.com](mailto:peterdaoussis@msn.com)

### **Alberta**

*All Regions*

International Textiles

Tel: 1 800-801-6824

[maria@internationaltextiles.ca](mailto:maria@internationaltextiles.ca)

### **Saskatchewan**

*All Regions*

International Textiles

Tel: 1 800-801-6824

[maria@internationaltextiles.ca](mailto:maria@internationaltextiles.ca)

### **Manitoba**

*All regions*

Wayne Blahut

Tel: 1 (204) 222-2801

[wayne@blahut.ca](mailto:wayne@blahut.ca)

### **Ontario**

*All, except Northwest Ontario*

Anne McPhail

Cell: 1 (519) 716-9846

[annemcphail17@gmail.com](mailto:annemcphail17@gmail.com)

*Northwest Ontario*

International Textiles

Tel: 1 800-801-6824

[maria@internationaltextiles.ca](mailto:maria@internationaltextiles.ca)

### **Québec**

*All Regions*

Barbara Esposito

Cell: 1 (514) 865-5145

[besposito70@gmail.com](mailto:besposito70@gmail.com)

### **Atlantic Provinces**

*All Regions*

International Textiles

Tel: 1 800-801-6824

[maria@internationaltextiles.ca](mailto:maria@internationaltextiles.ca)

**International Textiles Ltd.**

8811 Beckwith Rd., Richmond, BC V6X 1V4

Toll Free: 1-800-801-6824

Fax: 1-604-270-7598

[sales@internationaltextiles.ca](mailto:sales@internationaltextiles.ca)

[www.internationaltextiles.ca](http://www.internationaltextiles.ca)

**Customer Service**

Our dedicated customer service team will be happy to answer your inquiries, take your orders and keep you updated on the status of your order.

You can reach our team at the following coordinates:

**Email:**

Order Information: [sales@internationaltextiles.ca](mailto:sales@internationaltextiles.ca)

New Clients and Accounts: [sales@internationaltextiles.ca](mailto:sales@internationaltextiles.ca)

Shipping: [shipping@internationaltextiles.ca](mailto:shipping@internationaltextiles.ca)

Arne Kaufman: [arne@internationaltextiles.ca](mailto:arne@internationaltextiles.ca)

**Phone Inquiries:**

*Monday to Friday, 8:00am to 4:30am (Pacific Standard Time)*

Toll Free: 1-800-801-6824

Regular Line: 1-604-270-7593

**Mailing Address:**

8811, Beckwith Road

Richmond, BC V6X 1V4

CANADA

**Fax:**

(604) 270-7598

**International Textiles Ltd.**

8811 Beckwith Rd., Richmond, BC V6X 1V4

Toll Free: 1-800-801-6824

Fax: 1-604-270-7598

sales@internationaltextiles.ca

[www.internationaltextiles.ca](http://www.internationaltextiles.ca)



**ORDER FORM**

SOLD TO: _____ _____ _____ TERMS: _____ SHIP VIA: _____	DATE: _____ ORDER #: _____ DEPT.: _____ PST: _____ WHEN: _____
---	--

QUANTITY	SIZE-WIDTH	PATTERN	COLOURS	DESCRIPTION	PRICE

**Prices Listed Herein Are Subject To Foreign Exchange And Tariff Fluctuations.**

SALESPERSON: \_\_\_\_\_ SIGNATURE OF BUYER: \_\_\_\_\_

**NO CANCELLATION OF ORDER AFTER 30 DAYS OF PLACEMENT**