



International Textiles Ltd.

WELCOME PACKAGE

Bringing You Our World of Fabrics

www.internationaltextiles.ca

International Textiles Ltd.

8811 Beckwith Rd., Richmond, BC V6X 1V4

Toll Free: 1-800-801-6824

Fax: 1-604-270-7598

sales@internationaltextiles.ca

www.internationaltextiles.ca



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Welcome to International Textiles Ltd!

International Textiles Ltd. is a Canadian company with more than 60 years of experience in the textile industry; our standing within the textile community is one of excellent quality and service. We are a family business committed to maintaining strong customer relationships while providing the best fabrics at the most competitive prices. Here at International Textiles Ltd., we sell a variety of fabrics such as cottons, flannels, batiks, fleece, home decor, faux leather, assorted notions and pre-cuts.

We are excited that you are thinking of becoming one of our valued customers and we hope that the following introductory package will answer all your questions. Our sales team across Canada will also be available to answer any further questions and provide personalized suggestions and recommendations. As a family company, we understand the challenges faced by businesses like yours and we are here to inspire you by offering an incredible fabric selection and advice on upcoming trends and new arrivals that will help keep your business thriving.

International Textiles Ltd. is a wholesale company, we sell exclusively to independent fabric stores and small manufacturers across Canada. To open an account with us, we require an opening minimum order of \$2,500.00 on all new accounts. This amount must be paid in full prior to shipping. Additionally, a minimum yearly purchase of \$10,000 is required to keep the account open; otherwise, it will be closed. We currently accept payments by cheque, credit cards, Visa/Mastercard debit, direct deposit, and e-transfers. Please contact sales@internationaltextiles.ca for more information about methods of payment.

Upon placing your first order, you will need to complete the following information:

- Account Application Form (see p. 4)
- Payment by Credit Card - *if applicable* (see p. 6)
- New Client Questionnaire (see p. 7)

Once these forms are completed, we invite you to send them to us by email to: sales@internationaltextiles.ca or by fax to: 1-604-270-7598. Once our sales team receives the above-mentioned forms, our Sales Representative from your area will contact you and arrange a meeting to discuss all our current offerings. In the meanwhile, you may also consult our current catalogues online at <https://www.internationaltextiles.ca/category/current-collections/>

If we can be of any further assistance to you, please contact us by phone or email and we will gladly answer your questions and concerns.

We look forward to establishing a strong business relation with you and wish you all the best.

The International Textiles Ltd. Family

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www.internationaltextiles.ca**Account Application****Store Name:** _____**Name(s) of Owners:** _____**Business Provincial Tax Number:** _____

INTERNAL USE ONLY	
<input type="checkbox"/>	APPROVED
<input type="checkbox"/>	NOT APPROVED
DATE: ____/____/____	

Billing Address:Street: _____

City: _____

Postal Code: _____

Shipping Address:Street: _____

City: _____

Postal Code: _____

Phone: (____) _____**Fax:** (____) _____**Mobile:** (____) _____**Email:** _____**Home Address:**Street: _____

City: _____

Postal Code: _____

Home Phone: (____) _____

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- ☐ Corporation
☐ Business Partnership
☐ Sole Proprietor

If not a corporation, please provide name(s) of principals:

Date Business Established: _____**Other Business Names (if applicable):** _____**Bank Name:** _____**Bank Address:** _____**City:** _____**Postal Code:** _____**Telephone:** (____) _____**Fax:** (____) _____**Contact Name:** _____**Bank Account Number:** _____**Commercial References:**

Name: _____ Address: _____ _____ Phone: _____ (____) _____ Other: _____	Name: _____ Address: _____ _____ Phone: _____ (____) _____ Other: _____	Name: _____ Address: _____ _____ Phone: _____ (____) _____ Other: _____
--	--	--

SIGNATURE: _____ DATE: ____ / ____ / ____

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In order to facilitate easier and quicker processing of our customers' orders, International Textiles accepts Visa or MasterCard. To do so, we need your written authorization. Please complete the required information below, and return it to us at your earliest convenience. If you are interested in paying by e-transfer or direct deposit, please contact sales@internationaltextiles.ca for more information.

Select your preferred payment option:

☐ Credit Card☐ E-Transfer☐ Direct Deposit**Please call 1-800-801-6824 to provide payment details for e-transfer or direct deposit.****Credit Card Information**

Please select:

☐ For 1 order only☐ For a period of 6 months☐ For a period of 1 year☐ Until further written notice**Company Name:**

Customer Name:

Credit Card Type:☐ Visa☐ MasterCard**Cardholder's Full Name:**

Credit Card Number:

Payment Amount:\$

SIGNATURE:

 DATE:

 /

 /

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New Client Questionnaire

Type of Store:

- | | |
|--|--|
| <input type="checkbox"/> Quilt Shop | <input type="checkbox"/> Other (Manufacturing/Etsy/Quilt Guild, etc.). Please specify: _____ |
| <input type="checkbox"/> Arts & Crafts Supply Store (Brick & Mortar) | |
| <input type="checkbox"/> Arts & Crafts Supply Store (Online) | |

How did you hear about International Textiles?

- | | |
|--|---|
| <input type="checkbox"/> Representative | <input type="checkbox"/> Sewing group |
| <input type="checkbox"/> Friend/Acquaintance | <input type="checkbox"/> Business group/association |
| <input type="checkbox"/> Online | <input type="checkbox"/> Other: _____ |

What types/styles of fabric are you most interested in? Check all that apply.

- | | |
|---|--|
| <input type="checkbox"/> Quilting Cotton | <input type="checkbox"/> Modern/Geometrical |
| <input type="checkbox"/> Fleece | <input type="checkbox"/> Abstract Prints |
| <input type="checkbox"/> Flannel | <input type="checkbox"/> Blenders & Solids |
| <input type="checkbox"/> Batik | <input type="checkbox"/> Licensed characters (ex.: Disney) |
| <input type="checkbox"/> Canvas/Knit | <input type="checkbox"/> Seasonal/Holidays |
| <input type="checkbox"/> Traditional | <input type="checkbox"/> Home Decor |
| <input type="checkbox"/> Vintage-inspired | <input type="checkbox"/> Other: _____ |

What is the best way to communicate with you?

- | | |
|--|--------------------------------------|
| <input type="checkbox"/> Store Telephone _____ | <input type="checkbox"/> Email _____ |
| <input type="checkbox"/> Cell Phone _____ | <input type="checkbox"/> Fax _____ |

Online Presence (please specify username or link when applicable):

Website: _____	Pinterest: _____
Facebook: _____	Instagram: _____
Twitter: _____	Not online

Would you like to receive our newsletters to be informed of our latest fabrics, feature in-stock items, promotions, business tips and special features?

- ☐ Yes! I would love to hear from you! Email: _____
- ☐ No. I don't have time for this right now.

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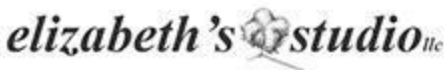


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Supplier Information

International Textiles Ltd. carries only the highest quality and most popular products from the best suppliers!

	<p>Our quilting fabrics are among the best in the industry, using rich exquisite colors with traditional to modern motifs.</p> <p>http://anthologyfabrics.com</p>
	<p>Baum Textile Mills is a producer of the finest quality fabrics for the home sewing industry. Building a distinguished reputation for the finest fleeces and flannels on the market, https://www.baumtextilemills.com</p>
	<p>Our design staff, headed by Elizabeth, is gifted in discovering talented artists whose work has never before been presented on cloth. Skillful adaptation of their artwork into screen printed images is at the core of the popularity of Elizabeth's prints.</p> <p>https://elizabethsstudio.net/</p>
	<p>Itex is our signature brand, showcasing exquisite indigenous fabrics. We've collaborated with talented indigenous artists from across Canada to create stunning, authentic fabric collections. Discover our beautiful collections at Itex Portfolio.</p>
	<p>P&B is known for its quality of fabrics, and for a wide variety of basics, traditional, contemporary and children's fabrics.</p> <p>https://www.pbtex.com/</p>

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	<p>Quilting Treasures designs and produces high quality fabrics and offer the latest trends in both pattern and color as well as a wide variety of fabric designs to satisfy everyone's creative needs. QT Basics also offers a huge assortment of blenders and basics.</p> <p>https://www.qtfabrics.com/</p>
	<p>Riley Blake Designs recognizes the need for exciting new prints and offers a more sophisticated style for fashion-forward sewists. Inspired by local and international artists, they design fabric lines with vintage sensibilities and modern attitude.</p> <p>https://www.rileyblakedesigns.com/</p>
	<p>Windham Fabrics has become a leader in the marketplace. Known for its authentic reproductions of antique fabrics, Windham also offers florals, textures, retro and many other contemporary fabric collections.</p> <p>https://windhamfabrics.net/</p>

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**Sales Representatives**

Our friendly team of sales representatives from all across Canada will be happy to assist you with your orders, inform you of our latest products and guide your purchasing experience!

British Columbia

All Regions

Peter Daoussis

Cell: 1 (778) 222-1959

peterdaoussis@msn.com

Alberta

All Regions

International Textiles

Tel: 1 800-801-6824

maria@internationaltextiles.ca

Saskatchewan

All Regions

International Textiles

Tel: 1 800-801-6824

maria@internationaltextiles.ca

Manitoba

All regions

Wayne Blahut

Tel: 1 (204) 222-2801

wayne@blahut.ca

Ontario

All, except Western Ontario

Anne McPhail

Cell: 1 (519) 716-9846

annemcphail17@gmail.com

Western Ontario

International Textiles

Tel: 1 800-801-6824

maria@internationaltextiles.ca

Québec

All Regions

Barbara Esposito

Cell: 1 (514) 865-5145

besposito70@gmail.com

Atlantic Provinces

All Regions

Heather Stewart

Cell: 1 (506) 608-1630

heatherstewart2022@protonmail.com

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**Customer Service**

Our dedicated customer service team will be happy to answer your inquiries, take your orders and keep you updated on the status of your order.

You can reach our team at the following coordinates:

Email:

Order Information: sales@internationaltextiles.ca

New Clients and Accounts: sales@internationaltextiles.ca

Shipping: shipping@internationaltextiles.ca

Arne Kaufman: arne@internationaltextiles.ca

Phone Inquiries:

Monday to Friday, 8:00am to 4:30am (Pacific Standard Time)

Toll Free: 1-800-801-6824

Regular Line: 1-604-270-7593

Mailing Address:

8811, Beckwith Road

Richmond, BC V6X 1V4

CANADA

Fax:

(604) 270-7598

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SOLD TO: _____ _____ _____	DATE: _____ ORDER #: _____ DEPT.: _____ PST: _____ WHEN: _____
TERMS: _____	
SHIP VIA: _____	

QUANTITY	SIZE-WIDTH	PATTERN	COLOURS	DESCRIPTION	PRICE

Prices Listed Herein Are Subject To Foreign Exchange And Tariff Fluctuations.

SALESPERSON: _____ SIGNATURE OF BUYER: _____

NO CANCELLATION OF ORDER AFTER 30 DAYS OF PLACEMENT